



Stage-Gate Tariff Checklist

Stage 1: Assess – Understand Your Exposure

- Complete and Document Value Chain Analysis
- Complete and Document External Forces Analysis
- Complete and Document Industry Forces Analysis
- Complete and Document Supply Chain Resilience Analysis
- Combine Analyses into Integrated Risk Map

Stage 2: Align – Define Strategic Priorities

- Complete and Document Strategic Orientation Analysis
- Complete and Document Process Tracing Analysis
- Facilitate Personnel Ideation Workshops
- Facilitate Functional Delphi Analysis of Solutions to Probable Risks
- Combine Analyses into Integrated Solutions Directory

Stage 3: Capture – Document Scenarios

- Complete and Document Policy Scenario Mapping
- Complete and Document Operational Scenario Mapping
- Complete and Document Management Scenario Mapping
- Complete and Document Financial Scenario Mapping
- Combine Analyses Integrated Scenario Funnel

Stage 4: Deliver – Execute Strategic Adjustments

- Form Task Force Teams
- Distribute Integrated OKR Framework
- Distribute Guide to Management Change Funnel
- Distribute Guide to Operational Change Funnel
- Distribute Guide to Financial Change Funnel

Stage 5: Maintain – Adapt for Long-Term Resilience

- Establish Practices for Sustainable Economic and Policy Intelligence
- Develop Forecasting Instruments for Informed Decision Making
- Develop AI Use Cases and Knowledge Management Practices
- Develop Reporting System to Reduce Complexity
- Establish Practices for Agile Integration of Adaptation Stages